



# Exhibitor Package

## Exhibitor Rationale

- Educate for change, empower people to build environmental and economic sustainable solutions for their communities
- Share knowledge and expertise to inspire and engage participation in learning new technologies and their applications
- Involve community and students in programs encouraging green citizenship, offering paid environmental internships and establishing campus alternative learning energy/water conservation programs and projects
- Advance awareness of the viability and availability of renewable fuels and advanced transportation vehicles for every application
- Empower people through Green job/career workforce development opportunities

As an expert exhibitor it would be your goal to share with event participants information that supports holistic environmental protection practices and policies that promote alternative energy programs and projects. Demonstrates to the public how an individual can become part of a collective body willing to restore environmental, economic and social justice and eliminate systemic degrading practices. With the future in mind, today's children will be integral to the nucleus for incorporating transformation strategies and methodologies in their lives and in their communities.

## Exhibit Space

- All Booths will be 10' wide x 10' deep
- Electrical hook-ups are available at no charge (if requested)
- 1 Table and 2 chairs are included in booth price (if requested)
- The final location of your booth is determined by the date you submit your application and your registration fee is processed.
- Sponsors are entitled to premium booth space will be given priority in booth selection.

## Payment Method

- **Option 1)** Pay through PayPal at [www.purposefocused.org](http://www.purposefocused.org)
- **Option 2)** Print this form, complete it and mail with payment.
- **Make check payable to:** Purpose Focused
- **Mail to:** 11532 Fireside Drive, Whittier, CA 90604

*Disclaimer: Upon Receipt of funds via check or electronic transfer this agreement is final and binding. Purpose Focused is not responsible for sales expectations by the exhibitor involvement or attendance.*



# Exhibitor Application

## Exhibitor Information

Company \_\_\_\_\_

Name \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

Website \_\_\_\_\_

### FINANCIAL INFORMATION

*Person to who invoices should be sent:*

Name \_\_\_\_\_

Title \_\_\_\_\_

Address \_\_\_\_\_

City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Fax \_\_\_\_\_

Email Address \_\_\_\_\_

### EXPO SALES AGENT

Name \_\_\_\_\_

Phone \_\_\_\_\_

***Without this name your application will not be processed. Please note Exhibitors can purchase more than one booth. And every Attempt will be made to assign space as preferred by the exhibitor. However, in rare occasions, it may be necessary to re-assign booth location. Purpose Focused retains the exclusive right to re-assign at its option.***

### Exhibitor Type and Fee

| Exhibitor Type     | Fee   |
|--------------------|-------|
| For Profit         | \$900 |
| Retail/Commercial  | \$700 |
| Technology Display | \$500 |
| Non-Profit         | \$250 |
| Educator           | \$200 |

### Exhibitor Pavilion Choice

|                       |                |
|-----------------------|----------------|
| AFV L/M/H             | For Show       |
| AFV                   | Ride & Drive   |
| AFV After Mkt.        | Technology     |
| Renewable             | Fuels          |
| Electric Vehicle      | Charging Unit  |
| Renewable             | Energy         |
| Agriculture           | Water/Soil/Air |
| Environmental         | Remediation    |
| Alternative Education | Education      |
| Workforce             | Development    |
| Children's            | Pavilion       |
| Social                | Community      |
| Food                  | Pavilion       |

### Exhibitor Advertising Opportunities

|                     |         |
|---------------------|---------|
| Full Page           | \$2,000 |
| 3/4 Page Vertical   | \$1,500 |
| 3/4 Page Horizontal | \$1,500 |
| 1/2 Page Vertical   | \$1,000 |
| 1/2 Page Horizontal | \$1,000 |
| 1/3 Page Vertical   | \$650   |
| 1/3 Page Horizontal | \$650   |
| 1/4 Page Vertical   | \$525   |
| 1/4 Page Horizontal | \$525   |
| 1/8 Page Horizontal | \$300   |
| 1/8 Page Vertical   | \$300   |
| Business Card       | \$100   |

**Please indicate:**

**Exhibit Type:** \_\_\_\_\_ **Fee:** \_\_\_\_\_

**Pavilion Choice:** \_\_\_\_\_

**Program Advertising:** \_\_\_\_\_ **Fee:** \_\_\_\_\_

**For Questions Contact:** Chris at [Chris@purposefocused.org](mailto:Chris@purposefocused.org)



# Exhibitor Application for Exhibit Space

**Event Date:** \_\_\_\_\_  
**Event Location:** \_\_\_\_\_

The Exhibitor wishes to exhibit in the above named Event produced by Purpose Focused to be held as stated above. Based upon the above indicating *Date and Location*, we are hereby applying for the exhibit space(s) and preferred booth location(s) specified.

**Preferred Booth Configuration and Location in Pavilion of Choice**

Please indicate your first, second and third space location choices from the Exhibitor Floor Plan (showing sold and available booth spaces) which can be downloaded from [www.purposefocused.org/HU](http://www.purposefocused.org/HU) and click on the “Event Information” button, then click on the location, then click on the “To Exhibit” button and then click on the floor plan.

*Every Attempt will be made to assign space as preferred by the exhibitor. However, in rare occasions, it may be necessary to re-assign booth location. Purpose Focused retains the exclusive right to re-assign space at its option.*

Please indicate your three exhibit space choice numbers below:

1st \_\_\_\_\_ 2nd \_\_\_\_\_ 3rd \_\_\_\_\_  
 Booth Assignment \_\_\_\_\_ Size \_\_\_\_\_

**ACCEPTANCE BY APPLICANT**

Upon receipt and acceptance of this application by Purpose Focused this application shall become a binding Agreement between the Exhibitor and Purpose Focused. Faxed copies of this Agreement are legal and binding. The Terms and Conditions set forth in this Agreement are hereby incorporated by reference. The Exhibitor acknowledges that none of the exhibit space fee is refundable except as expressly set forth in the Terms and Conditions. By the signature below, the individual signing this Agreement represents and warrants that he or she has read, understood and agrees to abide by the Terms and Conditions of this Agreement and is authorized by the Exhibitor to enter into the Agreement, which shall become binding upon acceptance by Purpose Focused.

**Warning! By signing below, you are entering into a legally binding agreement. I ACCEPT**

Signature \_\_\_\_\_

Date \_\_\_\_\_

Printed Name \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_ City, State, Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email Address \_\_\_\_\_



## **EXHIBITOR AGREEMENT TERMS AND CONDITIONS**

### **1. OBSERVANCE OF LAWS**

Exhibitor shall abide by and observe all laws, rules, regulations (including safety regulations), and ordinances including all park rules of the specific location that Exhibitor agrees to obtain directly from the City's Parks & Recreations. The Exhibitor shall construct exhibits to comply with the ADA (American Disability Act).

### **2. INDEMNITY AND LIMITATION OF LIABILITY**

The Exhibitor and Purpose Focused shall indemnify, defend and protect each other and hold each other harmless from any and all claims, demands, suits, liability damages, losses, costs, attorney's fees and expenses which might result or arise from gross negligence or willful misconduct in connection with either parties' participation in Purpose Focused or any actions of its officers, agents, employees, or other representatives, provided that (i) the indemnified party gives prompt notice of the claim to the other party; (ii) the indemnifying party has sole control over the defense of the claim, including any decision to settle; and (iii) the indemnified party provides the other party with all reasonable assistance therein. Except for gross negligence or willful misconduct, neither Purpose Focused, Exhibitor, any co-exhibitor, convention center or other exhibit space provider, nor any of their officers, agents, employees, facilities, other representatives, or assigns shall be liable for, and are hereby released from, any claims for damage, loss, harm, or injury to the person, property or business of the parties or any of its visitors, officers, agents, employees, or other representatives, resulting from theft, fire, earthquake, water, unavailability of the exhibition facility or intermediate staging facilities, accident, or any other reason in connection with Purpose Focused or any planning meetings, demonstrations, or staging. Purpose Focused shall not be responsible for the security of Exhibitor's equipment or its proprietary software or hardware information, and Exhibitor shall have full responsibility for any theft or other loss, including any subrogation claims by its insurer. It is the responsibility of the Exhibitor to maintain proper insurance coverage for its property and liability.

### **3. BOOTH ASSIGNMENT**

Every attempt will be made to assign space as preferred by the Exhibitor. However, in rare occasions, it may be necessary to re-assign booth location. Purpose Focused retains the exclusive right to re-assign at its option.

4. Purpose Focused reserves the right to review and reject any application for exhibit space without prejudice.

### **5. USE OF EXHIBITION SPACE**

Exhibitor shall not sell or exchange goods for money on the Exhibition floor without separate purchase of seller permit. Exhibitor shall not assign to a third party its Exhibition space or any portion of that space without the prior written consent of Purpose Focused, which Purpose Focused may grant or withhold at its sole discretion. If such permission is given, the Exhibitor shall assume full responsibility for the conduct of the assignee and all its representatives and the Exhibitor shall not charge its assignee more than a fair proportionate share of the exhibit fee. Permission to assign or share space shall not be given unless the assignee or person, who is going to share the space, agrees to and does assume all of the responsibility, liabilities and terms of this Agreement. No firm or organization not assigned exhibit space will be permitted to solicit business within the exhibit area. Purpose Focused reserves the right to withdraw its acceptance of this Agreement if, in its sole discretion, it determines that the Exhibitor is not eligible to participate or that the Exhibitor's product is not eligible to be displayed in this Exhibition, or that the Exhibitor or any of its representatives fail to conduct themselves in accordance with normal standards of decorum and good taste.



## **6. EXHIBITION HOURS**

Exhibitors will comply with published Purpose Focused exhibit hours. Purpose Focused reserves the right to change the exhibit hours without prior notice. Please note that set-up must be completed two hours prior to event start time and Take Down no sooner or later than two hours after Event ends.

Late arrival constitute a \$75 late fee payable before entry. Reasonable parking allowed for loading and unloading in pavilions.

## **7. INSTALLATION AND DISMANTLING**

If Exhibitor fails to set up its display in its assigned space two hours before the start of the event, leaves its space unattended, or fails to remit payment at times specified, Purpose Focused shall have the right to take possession of the space and utilize such space in any manner Purpose Focused chooses. Exhibitor may not dismantle the display until the Exhibition is finally closed to the public, at the time indicated by Purpose Focused.

## **8. SPACE EQUIPMENT AND SERVICES**

Each exhibit space will include general show security service and exhibitor badges for Exhibitor staff. No Exhibit may be built or erected to exceed the height limitation as dictated by venue host. Any Exhibitor whose booth exceeds the height limitation will be required at his own expense to alter the display in order to conform to these regulations. Purpose Focused shall not be liable for any errors in any listing or descriptions or for omitting any Exhibitor from the guide or other materials.

## **9. EXHIBITOR EQUIPMENT AND SERVICES**

Exhibitor will install its equipment and display in accordance with the schedule distributed by Purpose Focused with final space assignment. Exhibitor agrees to provide service and support for installed products. At the discretion of Purpose Focused, products not maintained in acceptable working condition may be removed from the display floor, without refund to the Exhibitor of any fees or payments. No exhibit merchandise, equipment, container or packing material shall be left behind in any venue space; all such items shall be kept within the exhibit spaces. No container or packing materials shall be brought into or out of exhibit space during exhibit hours.

## **10. CONTRACTOR SERVICES INFORMATION**

Exhibitors are responsible for providing or arranging all necessary labor in transporting, uncrating, erecting, dismantling and re-crating of displays. These services, if desired, may be arranged for with the official conference decorator or carrier. Purpose Focused, any co-sponsor or convention center or other exhibit space provider will not be responsible for the performance or any act or omission of these contractors.

## **11. CANCELLATIONS OR TERMINATION OF EXHIBITION**

If for any reason beyond its reasonable control including, fire, strike, earthquake, damage, construction or renovation to the Exhibition Center, government regulation, public catastrophe, Act of God, or any similar reason, Purpose Focused shall determine that the Exhibition or any part may not be held, Purpose Focused may cancel the Exhibition or any part thereof. In that event, Purpose Focused will refund ten (10) percent of the actual cost of the booth and will refund the said funds within thirty 30-calendar working days after the scheduled event.

## **12. EXHIBITOR CANCELLATIONS OR BOOTH DOWNSIZING**

All payments made to Purpose Focused under this Agreement shall be deemed fully earned and non-refundable in consideration for expenses incurred by Purpose Focused. If Exhibitor cancels its participation in the Exhibition Purpose Focused may retain payments received from the Exhibitor. If Exhibitor fails to make any payment described in this Agreement by the due date, Purpose Focused may terminate Exhibitor's participation in the Exhibition without further notice and without any obligation to refund previous payments.



### **13. PAYMENT TERMS**

Payment in full is required unless otherwise specified in the “Payment Terms” portion of the Agreement. A fee of thirty-five dollars (\$35.00) will be charged for any returned or canceled check. The Exhibitor hereby agrees to pay all collection costs incurred by Purpose Focused including without limitation reasonable attorneys’ fees, to collect any amounts due hereunder.

### **14. EXHIBITOR CONDUCT**

Exhibitor and all of its representatives shall conduct themselves at all times in accordance with normal standards of decorum, and good taste. Purpose Focused reserves the right to eject from the Exhibition any Exhibitor or representative violating those standards.

### **15. LIABILITY**

Under no circumstances will any party to this Agreement, any co-sponsor or the convention center or other exhibit space provider be liable for lost profits or other incidental or consequential damages for any of their acts or omissions whatsoever whether or not apprised of the possibility or likelihood of such damages or lost profits. In no event shall Purpose Focused liability under any circumstance, exceed the amount actually paid to it by the Exhibitor for exhibit space. Purpose Focused makes no representations or warranties including, but not limited to, the number of persons who will attend the Exhibition.

### **16. CARE OF BUILDING AND EQUIPMENT**

Exhibitors or their agents may not injure or deface the walls or floors of the building, the exhibit spaces, or the equipment of the exhibit spaces. If such damage occurs, the Exhibitor is liable to the owner of the property so damaged. All materials used in decoration must be flameproof. Electric wiring must conform with the National Electric Code Safety rules and all other applicable rules, regulations, fire laws, electrical codes and other laws of the city in which the Exhibition is located, and of any other government authority maintaining jurisdiction over the convention center that affect the installation, conduct and disassembly of the exhibit. Combustible materials or explosives are not permitted in the Exhibit hall. The Exhibitor shall also comply with all reasonable requests of officials of the Exhibit hall and Purpose Focused with respect to the installation, conduct and disassembly of its Exhibit.

### **17. TAXES AND LICENSES**

Exhibitor shall be responsible for obtaining any licenses, permits or approvals under local or state law applicable to its activity at the Exhibition. Exhibitor shall be responsible for obtaining any tax identification numbers and paying all taxes, license fees or other charges that shall become due to any governmental authority in connection with its activities at the Exhibition.

### **18. NOISE CONTROL**

Purpose Focused reserves the right to monitor or prohibit the use of any electronic equipment or machinery that it determines, in its sole discretion, is detracting from other exhibits.

### **19. MUSIC BOOTH**

Live or taped music is prohibited as part of an exhibit or display without written permission from an appropriate music licensing source. Exhibitor agrees to obtain such written permission. Evidence of such an agreement must be available for Purpose Focused upon request. In the event written confirmation cannot be documented the vendor agrees to cease playing the music.



## **20. LOTTERIES/CONTESTS**

The operation of games of chance, or lottery devices, or the actual or simulated pursuit of any recreational pastime is permitted only to the extent permitted by applicable law and on written approval from Purpose Focused Management.

## **21. SECURITY**

Security will be provided to patrol during Exhibition and after Exhibition hours. The exhibit hall must be vacated within one half hour after exposition closing. Exhibitors will be allowed to enter the exhibit hall upon presentation of a proper exhibit badge/pass only.

## **22. RESOLUTION OF DISPUTES**

In the event of a dispute or disagreement between: Exhibitor and an Official Contractor; or between Exhibitor and a Labor Union or Labor Union Representative; or between two or more Exhibitors; all interpretations of the rules governing the Exhibition, actions, or decisions concerning this dispute or disagreement by Purpose Focused Management intended to resolve the dispute or disagreement shall be binding on Exhibitor.

## **23. DISPUTE RESOLUTION BETWEEN TGE AND EXHIBITOR**

If a dispute arises out of or relating to any aspect of this Agreement and/or transactions, duties, or obligations to be performed under this Agreement between Exhibitor and Purpose Focused or the breach thereof, and if the dispute cannot be settled through negotiation, Purpose Focused and Exhibitor agree to submit such disputes to mediation with a mediator approved by the Parties to the dispute. If the Parties resolve their disputes through mediation, the Parties shall share the mediator's fees evenly but pay their own attorneys' fees and other expenses related to mediation. If mediation fails to resolve all disputes within thirty (30) days after the Parties submit the dispute to a mediator, then either Party may file a court action or request arbitration. The Parties agree that mediation is a pre-condition to filing an action of any kind. The prevailing Party in any action or arbitration relating to transactions contemplated by this Agreement shall be entitled to costs and expenses including reasonable attorneys' fees and the attorney's fees and expenses incurred in connection with mediation that failed to resolve the dispute.

## **24. AGREEMENT TO TERMS, CONDITIONS AND RULES**

Exhibitor agrees to observe and abide by the foregoing terms and conditions and by such additional terms, conditions, and rules made by Purpose Focused from time to time for the efficient and safe operation of the Exhibition. In addition to Purpose Focused right to close a display and withdraw its acceptance of the application, Purpose Focused in its sole judgment, may refuse to consider for participation in future Exhibitions an Exhibitor who violates or fails to abide by all such terms, conditions, and rules. This Agreement represents the entire Agreement between the Exhibitor and Purpose Focused concerning the subject matter of this application. Purpose Focused is not making any warranties or other agreements except as set forth above. Any amendment to this Agreement must be in writing signed by both parties. The headings used in this Agreement are for organizational purposes only and are not to be used in the interpretation of the substance of this Agreement. The rights of Purpose Focused under this Agreement shall not be deemed waived except as specifically stated in writing and signed by an officer of Purpose Focused. If any term of this Agreement shall be declared invalid or unenforceable, the remainder of the Agreement shall continue in full force and effect. This Agreement shall be binding upon the heirs, successors, and assigns of the Exhibitor subject to the terms of this Agreement regarding assignment.



THE PARTIES HAVE READ AND UNDERSTOOD THE FOREGOING TERMS AND AGREE TO THEM. IF MORE THAN ONE CLIENT SIGNS BELOW, EACH AGREES TO BE LIABLE, JOINTLY AND SEVERALLY, FOR ALL OBLIGATIONS UNDER THIS AGREEMENT.

**Warning! By signing below, you are entering into a legally binding agreement.  
I ACCEPT**

Electronically Sign \_\_\_\_\_ Date \_\_\_\_\_

Optionally create or use Digital Signature \_\_\_\_\_

Electronically Sign \_\_\_\_\_ Date \_\_\_\_\_

Optionally create or use Digital Signature \_\_\_\_\_

**Please keep a copy for your records.**